

DANSKE GAS JOINT STOCK COMPANY ADDRESS:UL. ZYGMUNTA SŁOMIŃSKIEGO 7 / 215, 00-195 WARSZAWA / NIP: 5252838136 / REGON:

387197468/ KRS: 0000861970 / EMAIL:

danskegas21@gmail.com/ PHONE: +48 780 908 021

ISSUED: APRIL, 2025 EXPIRY DATE: JULY 30,2025

#### TO WHOM IT MAY CONCERN:

### **BUYER'S OFFICIAL ICPO SHOULD BE ISSUED & ADDRESSED AS FOLLOWS:**

TO: SELLER/REFINERY

VIA: DANSKE GAS JOINT STOCK COMPANY (REFINERY SALES REPRESENTATIVE) MR. MACIEJ KNIŻEWSKI, (DIRECTOR)

WE DANSKE GAS JOINT STOCK COMPANY WITH ADDRESS: **UL. ZYGMUNTA SŁOMIŃSKIEGO 7 / 215, 00-195 WARSZAWA**, IN COOPERATION WITH CERTIFIED REFINERIES, WITH LEGAL RESPONSIBILITY UNDER PENALTY OF PERJURY HEREBY CONFIRM THE CAPABILITY TO NEGOTIATE FOR THE SALES AND SUPPLY OF THE UNDER LISTED PRODUCTS FOR IMMEDIATE SPOT AND CONTRACT DEAL.

# ONLY DIRECT NEGOTIATIONS FROM BUYER'S REPRESENTATIVE SHALL BE CONSIDERED.

COUNTRY OF ORIGIN	TRADING MODE	PRICE
POLAND	CIF	NEGOTIABLE/TARGET PRICE
PAYMENT	LOADING PORT	DESTINATION
IRREVOCABLE AND TRANSFERRABLE SBLC/MT760, DLC/MT700, MT103/23, TT-WIRE AND USDT.	GDANSK	NON SANCTION, ANY SAFE WORLD PORT (ASWP).
SPECIFICATION	PERFORMANCE BOND (PB)	INSPECTION
ANNEXED WITHIN CONTRACT (TBA)	5% OPERATIVE PERFORMANCE BOND, BY THE SELLER.	SGS FOR THE QUALITY & QUANTITY TEST REPORT
COMMISSION PER BBL	COMMISSION PER MT	COMMISSION PER GAL
SELLER SIDE & BUYER SIDE - \$4.00 USD PER BARREL	SELLER'S SIDE - \$5.00 & BUYER'S SIDE - \$5.00 USD PER METRIC TON.	SELLER SIDE & BUYER SIDE- \$0.2 USD PER GALLON

### PRODUCT LIST AND DESCRIPTION

# **JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)**

MINIMUM QUANTITY: 1,000,000 BBL
MAXIMUM QUANTITY: 4,000,000 BBL MONTHLY
DELIVERY: CIF ASWP

PRICE CIF ASWP: GROSS \$ 90 USD / NET \$ 86 USD PER BBL COMMISSION: \$ 2.00 SELLER SIDE / \$ 2.00 BUYER SIDE PER BBL

# **JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1)**

MINIMUM QUANTITY: 1,000,000 BBL MONTHLY

**DELIVERY: CIF ASWP** 

PRICE CIF ASWP: GROSS \$ 90 USD / NET \$ 86 USD PER BBL COMMISSION: \$ 2.00 SELLER SIDE / \$ 2.00 BUYER SIDE PER BBL



DANSKE GAS JOINT STOCK COMPANY ADDRESS:UL. ZYGMUNTA SŁOMIŃSKIEGO 7 / 215, 00-195 WARSZAWA / NIP: 5252838136 / REGON:

387197468/ KRS: 0000861970 / EMAIL:

danskegas21@gmail.com/ PHONE: +48 780 908 021

# **VIRGIN FUEL OIL (D6)**

MINIMUM QUANTITY: 100,000,000 GALLON
MAXIMUM QUANTITY: 400,000,000 GALLON MONTHLY
PRICE CIF ASWP: GROSS \$ 0.94 USD/NET \$ 0.92USD PER GAL
COMMISSION: \$ 0.01 SELLER SIDE / \$ 0.01 BUYER SIDE PER
GALLONS

# D2 GAS OIL

QUANTITY: MINIMUM: 50,000 MT

MAXIMUM: 300,000 MT

DELIVERY: CIF ASWP

CIF PRICE: \$ 360 GROSS / \$ 350 NET/ MT

COMMISSION: USD 5.00 SELLER SIDE, USD 5.00 BUYER SIDE PER MT

### LIQUEFIED PETROLEUM GAS (LPG)

MINIMUM QUANTITY: 50,000 MT

MAXIMUM QUANTITY: 100,000 MT MONTHLY

CIF PRICE: \$ 460 GROSS / \$ 450 NET/ MT

DELIVERY: CIF ASWP

COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT

# **MAZUT-100 GOST**

QUANTITY: 25 000 MT

MAXIMUM OF 100,000 MT PER MONTH

DELIVERY: CIF ASWP

CIF PRICE: USD GROSS \$320/ NET \$310 PER METRIC TON

COMMISSION: USD 5.00 SELLER SIDE, USD 5.00 BUYER SIDE PER METRIC TON

# PETROLEUM COKE

QUANTITY: 25 000 MT MAXIMUM OF 100,000 MT PER MONTH DELIVERY: CIF ASWP

CIF PRICE: \$100.00 GROSS / \$96.00 NET PER METRIC TON COMMISSION: USD 2.00 SELLER SIDE, USD 2.00 BUYER SIDE PER METRIC TON

### LIGHT CYCLEOIL (LCO)

MINIMUM QUANTITY: 30,000 MT MAXIMUM QUANTITY: 100,000 MT MONTHLY

**DELIVERY: CIF ASWP** 

PRICE: GROSS \$ 380 USD / NET \$ 370 USD PER MT COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT

# **AUTOMOTIVE DIESEL FUEL (EN590) 10PPM, 50PPM**

MINIMUM QUANTITY: 50,000 – 100,000 MT
MAXIMUM QUANTITY: 100,000 - 500,000 MT MONTHLY
PRICE CIF ASWP: GROSS \$ 430 USD / NET \$ 420 PER USD
COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER

# **AUTOMOTIVE GAS OIL/ (AGO)**

QUANTITY: 25 000 – 50,000 MT MAXIMUM OF 100,000 MT MONTH DELIVERY: CIF ASWP

CIF PRICE: \$ 370 GROSS / \$ 360 NET/ MT
COMMISSION: USD 5.00 SELLER SIDE, USD 5.00 BUYER SIDE

PER METRIC TON

#### BITUMEN

QUANTITY: 25 000 – 50,000 MT

MAXIMUM OF 100,000 MT MONTH DELIVERY: CIF ASWP

30/40 \$310 GROSS/ \$ 300 NET PER MT 40/50 \$ 300 GROSS/ \$

290 NET PER MT 50/70 \$ 320 GROSS/ \$ 310 NET PER MT

60/70 \$ 360 GROSS/ \$ 350 NET PER MT 80/100 \$ 310 GROSS/

\$ 300 NET PER MT 85/100 \$ 320 GROSS/ \$ 310 NET PER MT

100/120 \$ 320 GROSS/ \$ 310 NET PER MT

# **UREA (PRILLED & GRANULAR)**

QUANTITY: 25 000 – 50,000 MT MAXIMUM OF 100,000 MT MONTH DELIVERY: CIF ASWP

CIF PRICE: \$ 310.00 GROSS / \$ 300.00 NET PER METRIC TON COMMISSION: USD 5.00 SELLER SIDE, USD 5.00 BUYER SIDE

PER METRIC TON

# **LIQUEFIED NATURALGAS (LNG)**

MINIMUM QUANTITY: 50,000 MT
MAXIMUM QUANTITY: 100,000 MT MONTHLY

DELIVERY: CIF ASWP

PRICE: GROSS \$ 340 USD / NET \$ 330 USD PER MT COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER

MT



DANSKE GAS JOINT STOCK COMPANY ADDRESS:UL. ZYGMUNTA SŁOMIŃSKIEGO 7 / 215. 00-195 WARSZAWA / NIP: 5252838136 / REGON: 387197468/ KRS: 0000861970 / EMAIL:

# TRANSACTION PROCEDURE (CIF)

- 1. BUYER ISSUES ICPO WITH THIS PROCEDURE INCORPORATED ON THE ICPO ALONG WITH BUYER'S COMPANY REGISTRATION CERTIFICATE OR PROFILE BUYER'S REPRESENTATIVE.
- 2. SELLER ISSUES SALE & PURCHASE AGREEMENT (SPA), AND ICC WARNING LETTER BUYER REVIEW, AMEND (IF NECESSARY), SIGNS, AND RETURN THE SPA IN WORD FORMAT TO THE SELLER WITHIN 3 BANKING DAYS. SELLER SENDS FINAL SPA TO THE BUYER IN PDF FORMAT, BUYER CONFIRMS FINAL SPA AND ISSUES LETTER OF ACCEPTANCE OF THE FINAL SPA.
- 3. SELLER ISSUES TO THE BUYER VIA EMAIL THE FOLLOWING TRANSACTION DOCUMENTS:
- \* COMMITMENT TO SUPPLY.
- \* STATEMENT OF PRODUCT AVAILABILITY.
- \* CERTIFICATE OF ORIGIN.
- \* PRODUCT PASSPORT.
- \* ATSC, BUYER CONFIRMS THE RECEIPT OF THE DOCUMENTS BY MAIL AND ISSUES A CONFIRMATION LETTER WITHIN 24HRS.
- 4. SELLER MAKES ARRANGEMENTS FOR THE CHARTERED FREIGHT WITH A RENOWNED SHIPPING COMPANY FOR THE TRANSPORTATION OF THE PRODUCT TO BUYER DESIGNATED DISCHARGE PORT. BOTH SELLER AND BUYER SIGN THE CHARTER PARTY AGREEMENT (CPA) TOGETHER WITH THE SHIPPING COMPANY (A THREE-PARTY CPA) THIS IS APPLICABLE ONLY FOR 1ST SHIPMENT (SELLER & BUYER). PAYS CPA COST 50/50 VIA T/T WIRE TRANSFER DIRECTLY TO THE SHIPPING COMPANY. THE FEE WOULD LATER BE REFUNDED/DEDUCTED WHEN THE BUYER IS PAYING FOR THE TOTAL PRODUCT COST.
- 5. AFTER COMPLETION OF THE ABOVE. SELLER ISSUES TO BUYER PRODUCT TITLE TRANSFER AGREEMENT. BUYER SIGNS, AND RETURNS. THE SELLER LEGALIZES THE JOINT CONTRACT WITH THE AUTHORITIES IN CHARGE AND SENDS TO THE BUYER THE LEGALIZED CONTRACT, THE CERTIFICATE OF PRODUCT TITLE TRANSFER, AND THEN PROCEEDS WITH THE PORT & CUSTOM CLEARANCE OF THE PRODUCT AND ALL INTERNAL ROUTINES OPERATIONS ACCORDINGLY.
- 6. UPON COMPLETION OF THE ABOVE AND CONFIRMATION OF THIS EXPORT APPROVAL BY THE AUTHORITY TO SELLER WITH THE ENDORSEMENT OF THE CHARTER PARTY AGREEMENT (CPA) AND THE SHIPPING SCHEDULE BY THE PORT AUTHORITY, ENABLE THE SELLER TO RELEASE THE BELOW PROOF OF PRODUCT **DOCUMENTS:**
- \* LEGALIZED CHARTER PARTY AGREEMENT (CPA) WITH THE LOADING PORT AUTHORITY.
- \* INJECTION REPORT.
- \* PRODUCT ALLOCATION CERTIFICATE.
- \* ALLOCATION TITLE TRANSFER CERTIFICATE.
- \* EXPORT LICENSE.
- \* EXPORT APPROVAL.
- \* TANK RECEIPT.
- \* DIP TEST AUTHORIZATION.
- 7. SELLER ISSUES THE COMMERCIAL INVOICE AND SENDS IT TO BUYER FOR SELLER TO LODGE AND ACTIVATE A 2% PB (PERFORMANCE BOND/PERFORMANCE GUARANTEE) IN THE FAVOUR OF THE BUYER. IF SELLER FAILS TO SUPPLY THE CARGO/ SHIPMENT OF THE PRODUCT TO THE BUYER, THIS 2% PERFORMANCE BOND WILL BE PAID/FORFEITED TO THE BUYER.



DANSKE GAS JOINT STOCK COMPANY ADDRESS:UL. ZYGMUNTA SŁOMIŃSKIEGO 7 / 215, 00-195 WARSZAWA / NIP: 5252838136 / REGON: 387197468/ KRS: 0000861970 / EMAIL:

danskegas21@gmail.com/ PHONE: +48 780 908 021

8. THE PRODUCT SGS INSPECTION CHARGES WILL BE BORNE BY THE SELLER AT THE LOADING PORT. SELLER INVITES BUYER FOR VISITATION TO WITNESS THE FINAL INSPECTION AND TTM FOR NEGOTIATION OF THE FUTURE TRANSACTION (OPTIONAL TO THE BUYER). SELLER SIGNS NCNDA/IMFPA BETWEEN ALL INTERMEDIARIES INVOLVED WITH THE NOTARIZED COPY SENT TO SELLER'S BANK.

9. LOADING & SHIPMENT OF THE PRODUCT COMMENCES AS PER SCHEDULE. UPON THE VESSEL'S ARRIVAL AND FINALIZATION OF SGS AT THE DESTINATION PORT, THE BUYER RELEASE PAYMENT VIA SWIFT FUND TRANSFER WITHIN 3 TO 5 BANKING DAYS TO THE SELLER FOR THE TOTAL SHIPMENT VALUE AFTER DISCHARGE OF THE PRODUCT AT THE DESTINATION PORT AND RECEIPT OF THE ENTIRE RELEVANT SHIPPING AND EXPORT DOCUMENTS. SELLER WITHIN 48 HOURS PAYS THE INTERMEDIARIES INVOLVED ACCORDING TO SIGNED & NOTARIZED IMFPA.

IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURES ARE ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURES IN THE ICPO IN ORDER FOR AN ACCEPTANCE.

SIGNED
REFINERY AUTHORIZED REPRESENTATIVE
MR. MACIEJ KNIŻEWSKI
MANAGING DIRECTOR

